



Master Performance.
Realize Results.



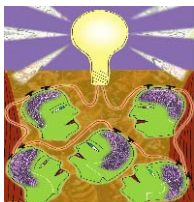
GMP Mastery™ Coaching Workshop Description

The Tenth Commitment of Mastery: ***“We must Continuously Improve and Collectively Celebrate Performance!”*** requires that all managers be able to strategically and effectively improve and optimize their organization’s performance.

Today’s increasingly competitive world means that a highly motivated work- force is vital to any organization seeking exceptional and sustainable results. Therefore, learning how to motivate others has become an essential skill for managers.

This workshop will start a conversation on how to put effective reward and motivational theories into practice to create and sustain a positive environment in the workplace.

You will be challenged to evaluate your current effectiveness as a motivator and develop a specific and customized action plan for applying the workshop critical thinking and practice points to your organization.



Motivating and Celebrating

Workshop Critical Thinking and Practice Points

Analyzing Motivation

- What is Motivation?
- Recognizing Needs
- Understanding Behavior

Building Up Motivation

- Assessing Your Attitude
- Being a Good Manager
- Improving Communication
- Creating a No-Blame Culture
- Winning Cooperation

Getting the Best from People

- Motivating Individuals
- Preventing Demotivation
- Dealing with Demotivated People
- Appraising Effectively
- Empowering Staff

Rewarding Achievement

- Recognizing Excellence
- Motivating Through Change
- Rewarding Exceptional Performance
- Keeping Motivation High
- Are you a Good Motivator