



Master Performance.  
Realize Results.



## GMP Mastery™ Coaching Workshop Description

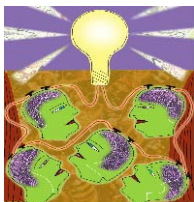
The Fifth Commitment of Mastery: ***“We must be Constructive and Cost Effective!”*** requires all managers to be able to make constructive decisions.

Decision makers are those who are responsible for making a judgment – sometimes a crucial judgment – between two or more alternatives.

This workshop will start a conversation about the whole process of making good, effective decisions, from initial deliberation to final implementation. It is suitable for anyone making work-related choices, whether they are new to decision-making or are seasoned managers.

Information is discussed on generating ideas, forecasting, assessing risks, and dealing with personnel issues.

You will be challenged to evaluate your effectiveness as a constructive decision maker and develop a specific and customized action plan for applying the workshop critical thinking and practice points to your organization.



# Making Constructive Decisions

## Workshop Critical Thinking and Practice Points

### Analyzing Decision Making

- Defining Decisions
- Identifying Decision Making Styles
- Know Your Corporate Culture
- Analyzing Your Responsibility
- Being Decisive

### Reaching a Decision

- Identifying Issues
- Decide Whom to Involve in Decisions
- Generating Ideas
- Develop Creative Thinking
- Gathering Information
- Making Your Decision
- Getting Approval for Your Final Decision

### Implementing a Decision

- Developing a Plan
- Communicating a Decision
- Discussing the Progress of a Decision
- Overcoming Objectives
- Handling Other People's Decisions
- Building on Decisions